



**CREDIT
CORPORATION
PNG
2020 AGM**

25 June 2020



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DIRECTORS



Syd Yates
OBE, MAICD



Richard Sinamoi
B.AppSc (UWS)



Abigail Chang
MScID, MAICD



Faye-Zina Lalo
LLB(UPNG);
MBA (UPNG),
PNGID



James Kruse
B. Bus, FCPA,
PNGID



Michael Varapik
OBE, MBA (Oxford),
MAICD, PNGID



Dr Albert Mellam
PhD.Psy (ANU)
MSc (Stirling
Uni), GDip

2019 Management Team:

Mr Peter Aitsi	Group Chief Executive Officer
Mr Jeff Undah	Group Chief Financial Officer
Mr Peter Dixon	Managing Director, CC Fiji Ltd
Mr Tony Langston	Managing Director, CC Solomon Islands Ltd
Mr Johnny Wilson	Managing Director, CC Vanuatu Ltd
Mr Chris Durman	Country Head, CC Timor-Leste Ltd RP.
Mr Brent St. Hill	General Manager Properties
Mr Andy Roberts	General Manager, CC Finance
Mrs Beverlyn Malken	Corporate Services Manager/Company Secretary

New Management appointments in 2020:

Ms Karen Mathers	Group Chief Risk Officer
Mr Danny Robison	Group Chief Operating Officer

Management that retired/ resigned in 2020:

Mr Tony Langston	(retired)
Mr Andy Roberts	(resigned)





PROXY TALLY

Proxies have been received for this meeting representing **77.66%** (**239,149,615**) of the company's issued shares.

Proxies electing Chairman to vote **7.48% (19 Shareholders)**





ORDER OF MEETING

1. Chairman's Remarks
2. CEO's Presentation
3. Business per the Notice of Meeting
4. Any other Business & Questions
5. Close

A nighttime photograph of a modern building complex, likely a university or corporate campus. The main building is a multi-story structure with a glass facade, illuminated from within, showing office spaces and a central entrance. Above the entrance, a sign with a circular logo and the text "CHINESE UNIVERSITY" is visible. To the left, another building is partially visible. In the background, a hillside is covered with residential buildings, some of which are also lit up. The sky is a mix of blue and orange, suggesting dusk. The entire image is framed by a large, semi-circular blue graphic element on the right side, which contains the text.

WELCOME & CHAIRMAN'S OPENING REMARKS



DIVIDEND

2019 Final Dividend declared of 12 toea per share to be paid on 29th August 2020



**CHIEF
EXECUTIVE
OFFICER'S
PRESENTATION**



STRATEGIC DIRECTION – GUIDING PRINCIPLES

REVENUE FIRST

We are focused on items that improve revenue as a priority, without compromising the customer promise.

REALLOCATE FUNDING

We will free up funds from low-value activities.

VALUE PROPOSITION

Everything we do should reinforce our value proposition.

SUPPORTED DISTRIBUTION MODEL

The countries we operate in are our distribution assets.

AGILE WAY OF WORK

Agile ways of working will provide a competitive edge.

COMMUNITY FOCUS

We are working to help our customers achieve funding for their businesses and lifestyle.



KEY 2019 INITIATIVES

- » Specialist IT firms engaged
- » Planning and implementation upgrade of core finance platform
- » Enhancing the Group's funding strategy
- » Improving marketing initiatives for Credit Corporation properties
- » Ongoing review of our investment portfolio
- » Continuing to consider potential inorganic strategic growth opportunities as they arise in the market.

- » First Chief Risk Officer, Karen Mathers
- » Implementing the three lines of defence risk management framework
- » Changing reporting, giving more transparency to the operating divisions of the Group
- » Fostering a culture of accountability throughout the Group, with key risk indicators and clear direction in relation to our appetite for risk
- » Setting performance benchmarks linked to strategy, risk appetite and budget.



KEY FINANCIAL METRICS

» Group Net Profit After Tax reached K132m, up 34.8%

» Core Operating Profit rose to K105m, up 21.7%.

» Total Capital 33% +200 bps

» Tier 1 Capital 22% + 200bps



KEY FINANCIAL METRICS

K105M

Group Core Profit
↑ 22%

K132M

Group NPAT
↑ 35%

22%

Tier One Capital Ratio
↑ 200 BPS

33%

Total Capital
↑ 200 BPS



FINANCE DIVISION

- » Finance income K109.7m, up 10.9%
- » Net Profit After Tax K37.4 million, up 54%



PROPERTY DIVISION

- » Core profits K17.6 million, up 46.2%



INVESTMENT DIVISION

- » Valuation of shares in Bank South Pacific (BSP) increased by 14.7%.



CREDIT CORPORATION

**CONFIRMATION
OF THE MEETING
MINUTES OF
SHAREHOLDER
HELD ON 27 JUNE
2019**



ITEM 1- ANNUAL REPORT FOR FY2019

To receive the financial statements for the year ended 31 December 2019 and the reports of the Directors and Auditors thereon.



PROXY VOTES FOR ITEM 1

Ordinary item- Acceptance of the Annual Report including the Financial Statements for the year ending 31 December 2019

Proxy votes FOR the resolution	239,149,615
Proxy votes AGAINST the resolution	0
Proxy votes ABSTAIN	0
Proxy votes OPEN	0



ITEM 2- RE-ELECTION OF DIRECTORS

Pursuant to Article 66(1) & 66(2) of the Company Constitution, the following Directors retire by rotation and being eligible hereby offer themselves for re-election to the Board:

- (a) Ms Faye-Zina Lalo;
- (b) Mr Sydney George Yates; and
- (c) Mr Richard Sinamoi

Item 2(a) Re-election of Ms Faye-Zina Lalo

Ms Lalo:-

- Was appointed as a Non-Executive Director of Credit Corp Board in December 2016
- Is a lawyer by profession and has more than 20 years' experience in commercial and corporate law.
- Is a member of the Nomination & Remuneration Committee and the Risk & Compliance Committee of the Credit Corp Board.





PROXY VOTES FOR ITEM 2(A)

Ordinary Resolution – Re-election of Ms Faye-Zina Lalo as a Director

Proxy votes FOR the resolution	238,045,615
Proxy votes AGAINST the resolution	4,000
Proxy votes ABSTAIN	100,000
Proxy votes OPEN	1,000,000

Item 2(b)- Re-election of Mr Sydney George Yates, OBE

Highlights of Mr Yates accomplishments are:

- An accomplished strategist and strong track record in the PNG business sector;
- More than 30 years of experience in the finance, banking and investment industry;
- Chairman of the Board since November 2018 and Chair of the Disclosure Committee;
- Director of Kina Asset Management Ltd;
- Instrumental in Kina Securities transition to a bank and its listing of on Australian Stock Exchange(ASX)





PROXY VOTES FOR ITEM 2(B)

Ordinary Resolution- Re-election of Mr Sydney George Yates, OBE

Proxy votes FOR resolution	190,363,599
Proxy votes AGAINST the resolution	48,642,436
Proxy votes ABSTAIN	143,580
Proxy votes OPEN	0

Item 2(c)- Re-election of Mr Richard Sinamoi

Highlights of Mr Sinamoi's accomplishments are:

- Experienced executive having led organisations such as Comrade Trustee Services Ltd
- Extensive experience on several boards in PNG being PNG Microfinance Ltd, Paradise Foods Ltd and most recently Nambawan Super Ltd;
- Chairman of the Nomination & Remuneration Committee, members of the Strategy & Investment Committee, Audit Committee and Risk & Compliance Committee.





PROXY VOTES FOR ITEM 2(C)

Ordinary Resolution – Re-election of Mr Richard Sinamoi

Proxy votes FOR the resolution	237,912,141
Proxy votes AGAINST the resolution	28,936
Proxy votes ABSTAIN	208,538
Proxy votes OPEN	1,000,000



ITEM 3- APPOINTMENT OF AUDITOR FOR 2020

To reappoint KPMG as the auditor for the Company commencing at the end of this meeting until the next annual general meeting of the Company and that the Board is authorised to fix the auditor's remuneration.



PROXY VOTES FOR ITEM 3

Ordinary Business- Appointment of Auditor for 2020

Proxy votes FOR resolution	235,958,968
Proxy votes AGAINST the resolution	3,190,647
Proxy votes ABSTAIN	0
Proxy votes OPEN	0



**ANY OTHER
BUSINESS &
QUESTIONS**

CREDIT CORPORATION



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